

# TOP AGENT

MAGAZINE

ASHLEY  
CUSACK





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*Top Agent Ashley Cusack runs the Ashley Cusack Team for Berkshire Hathaway HomeServices EWM Realty out of Miami— she has sold nearly \$1 billion in residential real estate in her almost 30-year career.*

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Right out of college, Ashley Cusack fell into the real estate business as an assistant to a top producing Miami broker. “I knew the prior assistant who suggested I apply for her job, and I got it,” she recalls. “It was a great starting point, as I was able to learn the business from the ground up.” From there, she moved up to agent, and then broker-agent. That was almost 30 years ago, and she’s never looked back.

Ashley currently runs the Ashley Cusack Team for Berkshire Hathaway HomeServices EWM Realty out of Miami, Florida. She has sold nearly \$1 billion in residential real estate in her almost 30-year career with a business that’s almost entirely repeat and referral. “I’m very involved in the community,” she says. “Volunteering has allowed me to get to know so many people and establish a strong client base. Fortunately, my clients appreciate my





negotiating skills and my willingness to go the extra mile for them, so they have referred me to their friends over the years and allowed me to grow my business!”

It’s not surprising that Ashley receives stellar reviews for her esteemed work ethic. One client recently wrote: *“Ashley and her group went above and beyond to make the selling*

*experience positive for us. She handled every issue as it arose to make sure the sale went smoothly. Selling can be stressful, but Ashley handles both the seller and the buyer with utmost attention and professionalism.”*

Her client-focused attitude has translated into great success. Ashley has consistently been in the top one-half of 1 percent of Realtors





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*Ashley has consistently been in the top one-half of 1 percent of Realtors nationwide and in the top 5 of 800 agents at Berkshire Hathaway HomeServices EWM Realty.*

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nationwide and in the top 5 of 800 agents at Berkshire Hathaway HomeServices EWM Realty—an accomplishment spanning the past 15 years. Ashley has also been recognized as the area’s top residential Realtor by the Miami-Dade Chamber of Commerce, Miami Agent Magazine and The Real Deal.

Ashley admits that her marketing tactics have changed over the past year due to the COVID pandemic, but it has been for the

better. “We used to hold open houses and do public events,” she says. “We still do live opens when appropriate, but now we also hold virtual open houses, which I love. It enables our listings to go global, so ultimately more eyes are on us than just the standard open house.”

Because she is highly civic-minded, Ashley continues to stay involved with multiple community organizations. “For the past





35 years, I have been a member of the Jr. League of Miami as an active and now sustaining member,” she says. “I’m very committed to them.” She also volunteers at Ransom Everglades School and St. Thomas

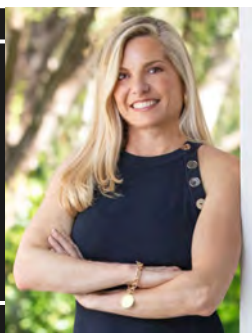
Episcopal Church and School; Beaux Arts; Sewanee The University of the South Parent Council; and helped coach the girls’ lacrosse team at Ransom Everglades to help grow the sport in South Florida.





Ashley and her family enjoy boating and spending time on the water. “We love to free dive and go lobstering,” she exclaims. She’s also an avid Miami sports fan and enjoys Pickle Ball.

As for her future plans, Ashley wants to continue along the same path, serving her clients and community to achieve their hopes and dreams.



To learn more about Ashley Cusack, email her at [ashley@ashleycusack.com](mailto:ashley@ashleycusack.com), or visit [ashleycusack.com](http://ashleycusack.com), or call (305) 798.8685