

## 2015 WHO'S WHO IN MIAMI RESIDENTIAL REAL ESTATE



## Ashley CUSACK

ick back, relax and let me do all the work." Ashley Cusack has lived by this motto throughout her 23-year career, which she started as an assistant for a top producing agent. While learning the business from the ground up, she's never lost sight of how significant and stressful real estate transactions can be for her clients. "Residential real estate is tricky because there is a lot of emotion involved. I bring an empathy that I often see lacking in our industry."

That client-focused attitude has translated into success. Ashley has consistently been in the top half of 1 percent of Realtors nationwide, and in the top 10 of EWM International Realtors – an accomplishment spanning the past 15 years. In 2012, Ashley was also recognized as the area's top residential Realtor by the Miami-Dade Chamber of Commerce.

Ashley has developed a large network, as well as exceptional marketing and negotiating skills, all of which "can give you a leg up in a tight market when you need to know about listings before they come on the market." Evidence of these skills is found in her referral business. "I am especially proud of the referrals I get from other realtors. If people in my business think I am doing it right, I must be."

A Miami native, Ashley exercises her hometown pride through service at her children's school and her church; the Junior League of Miami Foundation Board; Beaux Arts, the largest fundraising arm for the Lowe Art Museum at the University of Miami; and helping coach girls' lacrosse.

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